SPEED OF **TRUST**.

Team Trust Index Summary for
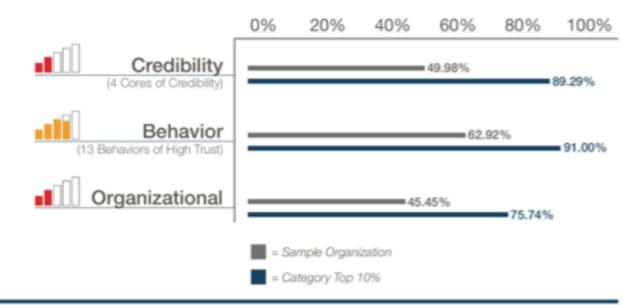
Sample Team

January 3, 2018
Respondent Count: 11

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Trust Components Summary

TTi Summary
Sample Organization

Speed of Trust Index: 52.78%

Top 10% of all Team Indexes: 85.34%

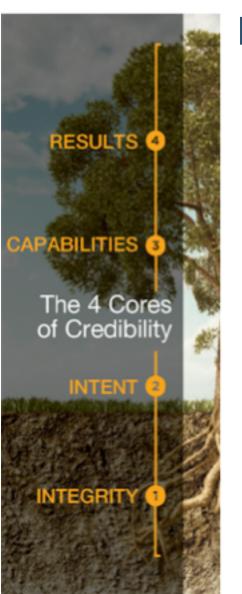|	0%	20%	40%	60%	80%	100%
Credibility (4 Cores of Credibility)			49.98%		89.29%	
Behavior (13 Behaviors of High Trust)				62.92%	91.00%	
Organizational			45.45%		75.74%	

■ = Sample Organization
■ = Category Top 10%

Self Trust
Credibility

Credibility - 49.98%

RESULTS 4

CAPABILITIES 3

The 4 Cores of Credibility

INTENT 2

INTEGRITY 1

52.23%

52.25%

52.24%

COMPETENCE

52.25%

43.18%

47.71%

CHARACTER

Credibility Perceptions

	How I rated myself	How I rated everyone else
RESULTS 4	70.43%	52.23%
CAPABILITIES 3	63.65%	52.25%
INTENT 2	84.08%	52.25%
INTEGRITY 1	95.45%	43.18%

The 4 Cores of Credibility

How would you rate your propensity or bias to trust other people in general? I am...

Very Suspicious	0%
Suspicious	9.1%
Cautious	36.4%
Trusting	45.4%
Very Trusting	9.1%

Relationship Trust
13 Behaviors of High Trust

13 Behaviors of High Trust

How I rated myself:	85.31%
How I rated everyone else:	62.92%

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13 Behaviors of High Trust

Top 3 Behaviors

Clarify Expectations	90.90%
Get Better	81.80%
Keep Commitments	81.80%

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13 Behaviors of High Trust

Bottom 3 Behaviors

Listen First	36.40%
Show Loyalty	45.50%
Demonstrate Respect	54.50%

13 Behaviors of High Trust

Bottom 3 Behaviors		How I rated myself
Listen First	36.40%	63.60%
Show Loyalty	45.50%	81.80%
Demonstrate Respect	54.50%	90.90%

Organizational Trust

How would you describe the culture within the Sample Team?

81.80% said....

Some Trust Issues Exist: In the team… some bureaucratic rules and procedures. Unnecessary hierarchy. Slow approvals. Misaligned systems and structures. Some dissatisfied employees. In personal relationships… regular misunderstandings. Concerns about intent and motive. Interactions characterized by tension. Communications colored by fear, uncertainty, doubt and worry. Energy spent maintaining relationships (instead of growing).

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Organizational Trust

How would you describe the culture within the Sample Team?

No Trust	0%	
Very Low Trust	9.10%	**18.20%**
Low Trust	9.10%	
Some Trust Issues Exist	81.80%	
Trust Is Not An Issue	0%	
Trust Is A Visible Asset	0%	
We Have World-Class Trust	0%	**0%**